

MD ANALYSIS

CA 1 December Analysis

GAT Constitutional Area 1 Leader: Open

July 2021 to December 2022 (6 months) Results

CA 1	2019-2020	2020-2021	2021-2022	2022-2023
New Clubs	20	74	33	25
Charter Members	839	2259	1075	787
New Members	11740	8778	13801	12279
Drops	18852	17459	17594	16923
Net Growth	-4592	-4966	-710	-2303

December (Only Results)

CA 1	Dec-20	Dec-21	Dec-22
New Clubs	27	8	3
Charter Members	707	203	100
New Members	1771	1850	1488
Drops	5131	4872	5169
Net Growth	-2407	-2620	-3370

Statement for 2nd Quarter Results(previous 3 years)

CA 1	2020-2021 2nd Qtr	2021-2022 2nd Qtr	2022-2023 2nd Qtr
New Clubs	51	17	11
Charter Members	1419	493	347
New Members	4825	6781	6264
Drops	9945	9733	9481
Net Growth	-3126	-1716	-2247

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022	2022-2023
2	Texas	New Clubs	2	7	4	4
		Charter Members	130	178	135	117
		New Members	1333	906	1518	1336
		Drops	2046	1719	1751	1721
		Net Growth	-445	-525	148	-89
3	Oklahoma	New Clubs	0	0	0	0
		Charter Members	1	4	0	0
		New Members	136	99	137	149
		Drops	228	297	182	192
		Net Growth	-29	-184	-26	-29
8	Louisiana	New Clubs	0	1	0	0
		Charter Members	1	17	4	3
		New Members	137	96	98	193
		Drops	225	229	213	224
		Net Growth	-76	-108	-82	5
Total		New Clubs	2	8	4	4
		Charter Members	132	199	139	120
		New Members	1606	1101	1753	1678
		Drops	2499	2245	2146	2137
		Net Growth	-550	-817	40	-113

December (Only) Results

MD	GMT Area	CA 1	Dec-20	Dec-21	Dec-22
2	Texas	New Clubs	1	1	1
		Charter Members	25	26	23
		New Members	171	208	118
		Drops	546	363	536
		Net Growth	-338	-115	-364
3	Oklahoma	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	20	18	17
		Drops	78	39	45
		Net Growth	-54	-20	-28
8	Louisiana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	25	15	15
		Drops	86	66	35
		Net Growth	-59	-49	-16
Total		New Clubs	1	1	1
		Charter Members	25	26	23
		New Members	216	241	150
		Drops	710	468	616
		Net Growth	-451	-184	-408

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2020-2021 2nd Qtr	2021-2022 2nd Qtr	2022-2023 2nd Qtr
2	Texas	New Clubs	3	1	2
		Charter Members	73	48	52
		New Members	511	740	610
		Drops	971	804	937
		Net Growth	-347	49	-211
3	Oklahoma	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	54	74	57
		Drops	140	99	104
		Net Growth	-78	-21	-41
8	Louisiana	New Clubs	1	0	0
		Charter Members	17	4	1
		New Members	54	43	89
		Drops	141	130	113
		Net Growth	-68	-56	-17
Total		New Clubs	4	1	2
		Charter Members	90	52	53
		New Members	619	857	756
		Drops	1252	1033	1154
		Net Growth	-493	-28	-269

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022	2022-2023
4	California	New Clubs	4	12	5	3
		Charter Members	128	447	261	126
		New Members	1201	792	1514	1159
		Drops	1538	1594	1381	1316
		Net Growth	-59	-228	596	100
21	Arizona	New Clubs	0	3	0	0
		Charter Members	8	99	0	0
		New Members	177	133	0	0
		Drops	250	272	0	0
		Net Growth	-34	11	0	0
36	California Oregon	New Clubs	0	0	0	0
		Charter Members	0	0	0	3
		New Members	0	0	155	158
		Drops	0	0	227	270
		Net Growth	0	0	-40	-84
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	48	30	0	0
		Drops	50	49	0	0
		Net Growth	15	-16	0	0
49	Alaska	New Clubs	0	0	2	0
		Charter Members	0	0	38	0
		New Members	0	0	125	110
		Drops	0	0	115	55
		Net Growth	0	0	69	63
50	Hawaii	New Clubs	0	0	1	0
		Charter Members	3	2	26	3
		New Members	63	90	94	89
		Drops	98	88	114	125
		Net Growth	-18	25	17	-17
46	California Nevada	New Clubs	0	1	0	0
		Charter Members	0	41	0	0
		New Members	57	45	0	0
		Drops	109	100	0	0
		Net Growth	-48	-7	0	0
Total		New Clubs	4	16	8	3
		Charter Members	140	589	325	132
		New Members	1546	1090	1888	1516
		Drops	2045	2103	1837	1766
		Net Growth	-144	-215	642	62

December (Only) Results

MD	GMT Area	CA 1	Dec-20	Dec-21	Dec-22
4	California	New Clubs	4	1	0
		Charter Members	108	27	0
		New Members	117	157	129
		Drops	389	352	423
		Net Growth	-146	-143	-275
21	Arizona	New Clubs	2	0	0
		Charter Members	56	0	0
		New Members	9	0	0
		Drops	120	0	0
		Net Growth	-52	0	0
36	California Oregon	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	24	19
		Drops	0	36	73
		Net Growth	0	-10	-53
40	Arizona New Mexico	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	5	0	0
		Drops	15	0	0
		Net Growth	-10	0	0
49	Alaska	New Clubs	0	1	0
		Charter Members	0	15	0
		New Members	0	13	13
		Drops	0	13	17
		Net Growth	0	16	-4
50	Hawaii	New Clubs	0	0	0
		Charter Members	1	2	0
		New Members	24	21	4
		Drops	17	28	34
		Net Growth	18	-4	-28
46	California Nevada	New Clubs	0	0	0
		Charter Members	14	0	0
		New Members	8	0	0
		Drops	21	0	0
		Net Growth	5	0	0
Total		New Clubs	6	2	0
		Charter Members	179	44	0
		New Members	163	215	165
		Drops	562	429	547
		Net Growth	-185	-141	-360

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2020-2021 2nd Qtr	2021-2022 2nd Qtr	2022-2023 2nd Qtr
4	California	New Clubs	8	1	0
		Charter Members	238	51	19
		New Members	402	604	511
		Drops	773	678	716
		Net Growth	-89	33	-126
21	Arizona	New Clubs	2	0	0
		Charter Members	57	0	0
		New Members	52	0	0
		Drops	159	0	0
		Net Growth	-32	0	0
36	California Oregon	New Clubs	0	0	0
		Charter Members	0	0	3
		New Members	0	77	73
		Drops	0	106	141
		Net Growth	0	-16	-57
40	Arizona New Mexico	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	15	0	0
		Drops	26	0	0
		Net Growth	-11	0	0
49	Alaska	New Clubs	0	2	0
		Charter Members	0	37	0
		New Members	0	72	56
		Drops	0	35	29
		Net Growth	0	79	29
50	Hawaii	New Clubs	0	1	0
		Charter Members	1	26	2
		New Members	57	51	51
		Drops	54	68	63
		Net Growth	17	14	-4
46	California Nevada	New Clubs	1	0	0
		Charter Members	41	0	0
		New Members	20	0	0
		Drops	39	0	0
		Net Growth	27	0	0
Total		New Clubs	11	4	0
		Charter Members	337	114	24
		New Members	546	804	691
		Drops	1051	887	949
		Net Growth	-88	110	-158

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022	2022-2023
5	North Dakota Saskatchewan South Dakota	New Clubs	0	2	0	0
		Charter Members	4	45	4	2
		New Members	253	180	182	142
		Drops	368	318	208	146
		Net Growth	-79	-63	-5	9
5M	Manitoba Minnesota Ontario	New Clubs	3	7	1	0
		Charter Members	72	227	31	8
		New Members	703	495	753	718
		Drops	1036	1176	795	809
		Net Growth	-183	-359	64	-8
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	106	0	0	0
		Drops	193	0	0	0
		Net Growth	-68	0	0	0
Total		New Clubs	3	9	1	0
		Charter Members	77	272	35	10
		New Members	1062	675	935	860
		Drops	1597	1494	1003	955
		Net Growth	-330	-422	59	1

December (Only) Results

MD	GMT Area	CA 1	Dec-20	Dec-21	Dec-22
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	28	15	12
		Drops	41	44	38
		Net Growth	-12	-28	-24
5M	Manitoba Minnesota Ontario	New Clubs	2	0	0
		Charter Members	39	6	0
		New Members	78	107	103
		Drops	285	199	211
		Net Growth	-155	-76	-103
Total		New Clubs	2	0	0
		Charter Members	39	6	0
		New Members	106	122	115
		Drops	326	243	249
		Net Growth	-167	-104	-127

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2020-2021 2nd Qtr	2021-2022 2nd Qtr	2022-2023 2nd Qtr
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0
		Charter Members	1	1	0
		New Members	122	89	65
		Drops	164	132	88
		Net Growth	-36	-29	-20
5M	Manitoba Minnesota Ontario	New Clubs	5	1	0
		Charter Members	162	28	0
		New Members	262	386	379
		Drops	712	440	414
		Net Growth	-251	2	-19
Total		New Clubs	5	1	0
		Charter Members	163	29	0
		New Members	384	475	444
		Drops	876	572	502
		Net Growth	-287	-27	-39

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022	2022-2023
14	Pennsylvania	New Clubs	1	8	2	1
		Charter Members	49	240	49	26
		New Members	506	427	667	499
		Drops	829	909	872	926
		Net Growth	-202	-192	-44	-313
24	Virginia	New Clubs	0	0	0	0
		Charter Members	11	2	4	13
		New Members	216	169	236	249
		Drops	412	355	392	352
		Net Growth	-155	-145	-105	-61
29	West Virginia	New Clubs	0	1	0	0
		Charter Members	0	30	1	0
		New Members	128	128	103	112
		Drops	290	162	243	201
		Net Growth	-139	22	-132	-75
Total		New Clubs	1	9	2	1
		Charter Members	60	272	54	39
		New Members	850	724	1006	860
		Drops	1531	1426	1507	1479
		Net Growth	-496	-315	-281	-449

December (Only) Results

MD	GMT Area	CA 1	Dec-20	Dec-21	Dec-22
14	Pennsylvania	New Clubs	2	0	0
		Charter Members	49	1	1
		New Members	72	99	51
		Drops	354	285	288
		Net Growth	-227	-179	-217
24	Virginia	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	29	29	27
		Drops	60	49	97
		Net Growth	-27	-15	-70
29	West Virginia	New Clubs	1	0	0
		Charter Members	29	0	0
		New Members	20	27	21
		Drops	52	114	90
		Net Growth	6	-85	-68
Total		New Clubs	3	0	0
		Charter Members	78	1	1
		New Members	121	155	99
		Drops	466	448	475
		Net Growth	-248	-279	-355

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2020-2021 2nd Qtr	2021-2022 2nd Qtr	2022-2023 2nd Qtr
14	Pennsylvania	New Clubs	5	0	0
		Charter Members	113	1	3
		New Members	225	331	240
		Drops	586	528	521
		Net Growth	-229	-174	-231
24	Virginia	New Clubs	0	0	0
		Charter Members	1	2	9
		New Members	103	100	128
		Drops	173	167	188
		Net Growth	-54	-52	-43
29	West Virginia	New Clubs	1	0	0
		Charter Members	29	0	0
		New Members	59	49	82
		Drops	94	171	145
		Net Growth	8	-119	-58
Total		New Clubs	6	0	0
		Charter Members	143	3	12
		New Members	387	480	450
		Drops	853	866	854
		Net Growth	-275	-345	-332

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022	2022-2023
1	Illinois	New Clubs	1	5	1	0
		Charter Members	28	119	23	0
		New Members	470	293	515	629
		Drops	711	780	750	619
		Net Growth	-153	-312	-114	81
27	Wisconsin	New Clubs	0	2	1	0
		Charter Members	5	55	14	7
		New Members	644	516	729	670
		Drops	810	812	707	773
		Net Growth	-112	-192	116	-28
10	Michigan	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	60	28	100	61
		Drops	68	51	68	93
		Net Growth	-2	-20	40	-23
Total		New Clubs	1	7	2	0
		Charter Members	33	174	37	8
		New Members	1174	837	1344	1360
		Drops	1589	1643	1525	1485
		Net Growth	-267	-524	42	30

December (Only) Results

MD	GMT Area	CA 1	Dec-20	Dec-21	Dec-22
1	Illinois	New Clubs	4	1	0
		Charter Members	91	22	0
		New Members	59	79	79
		Drops	250	246	140
		Net Growth	-84	-138	-49
27	Wisconsin	New Clubs	1	0	0
		Charter Members	20	1	1
		New Members	84	60	76
		Drops	201	143	158
		Net Growth	-95	-73	-77
10	Michigan	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	4	10	6
		Drops	6	19	50
		Net Growth	-2	-9	-44
Total		New Clubs	5	1	0
		Charter Members	111	23	1
		New Members	147	149	161
		Drops	457	408	348
		Net Growth	-181	-220	-170

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2020-2021 2nd Qtr	2021-2022 2nd Qtr	2022-2023 2nd Qtr
1	Illinois	New Clubs	5	1	0
		Charter Members	116	22	0
		New Members	152	235	294
		Drops	507	450	320
		Net Growth	-215	-165	4
27	Wisconsin	New Clubs	2	0	0
		Charter Members	54	5	6
		New Members	234	311	347
		Drops	427	395	377
		Net Growth	-129	-33	3
10	Michigan	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	11	30	34
		Drops	19	34	77
		Net Growth	-8	-2	-43
Total		New Clubs	7	1	0
		Charter Members	170	27	6
		New Members	397	576	675
		Drops	953	879	774
		Net Growth	-352	-200	-36

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022	2022-2023
16	New Jersey	New Clubs	0	1	1	0
		Charter Members	4	32	23	6
		New Members	136	132	164	186
		Drops	255	223	234	311
		Net Growth	-83	-11	-31	-104
20	Bermuda New York	New Clubs	2	5	3	2
		Charter Members	72	124	89	51
		New Members	555	385	639	554
		Drops	934	752	763	747
		Net Growth	-237	-180	39	-93
22	Delaware District Of Columbia Maryland	New Clubs	0	0	1	1
		Charter Members	16	27	21	27
		New Members	208	133	283	222
		Drops	410	336	358	334
		Net Growth	-146	-148	-24	-49
Total		New Clubs	2	6	5	3
		Charter Members	92	183	133	84
		New Members	899	650	1086	962
		Drops	1599	1311	1355	1392
		Net Growth	-466	-339	-16	-246

December (Only) Results

MD	GMT Area	CA 1	Dec-20	Dec-21	Dec-22
16	New Jersey	New Clubs	1	0	0
		Charter Members	24	0	3
		New Members	24	13	19
		Drops	84	77	140
		Net Growth	-32	-63	-116
20	Bermuda New York	New Clubs	1	1	0
		Charter Members	28	23	0
		New Members	115	113	81
		Drops	213	205	212
		Net Growth	-58	-62	-125
22	Delaware District Of Columbia Maryland	New Clubs	0	1	0
		Charter Members	8	21	0
		New Members	26	31	36
		Drops	88	124	97
		Net Growth	-51	-59	-56
Total		New Clubs	2	2	0
		Charter Members	60	44	3
		New Members	165	157	136
		Drops	385	406	449
		Net Growth	-141	-184	-297

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2020-2021 2nd Qtr	2021-2022 2nd Qtr	2022-2023 2nd Qtr
16	New Jersey	New Clubs	1	1	0
		Charter Members	24	23	3
		New Members	67	80	83
		Drops	117	122	219
		Net Growth	-9	-16	-126
20	Bermuda New York	New Clubs	4	2	1
		Charter Members	101	53	29
		New Members	233	380	312
		Drops	451	502	440
		Net Growth	-98	-44	-76
22	Delaware District Of Columbia Maryland	New Clubs	0	1	0
		Charter Members	10	21	1
		New Members	76	168	127
		Drops	172	211	175
		Net Growth	-75	-6	-39
Total		New Clubs	5	4	1
		Charter Members	135	97	33
		New Members	376	628	522
		Drops	740	835	834
		Net Growth	-182	-66	-241

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022	2022-2023
6	Colorado	New Clubs	0	0	1	0
		Charter Members	0	0	40	0
		New Members	128	73	112	165
		Drops	203	179	193	163
		Net Growth	-54	-91	-14	18
17	Kansas	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	122	0	0	0
		Drops	236	0	0	0
		Net Growth	-91	0	0	0
38	Nebraska	New Clubs	0	0	0	0
		Charter Members	2	0	0	0
		New Members	57	66	80	65
		Drops	144	158	149	129
		Net Growth	-72	-82	-64	-58
15	Wyoming	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	34	24	37	43
		Drops	58	77	48	39
		Net Growth	-22	-39	2	13
37	Montana	New Clubs	1	0	0	0
		Charter Members	20	0	0	0
		New Members	70	53	70	84
		Drops	81	58	93	90
		Net Growth	20	1	-13	0
Total		New Clubs	1	0	1	0
		Charter Members	22	0	40	0
		New Members	411	216	299	357
		Drops	722	472	483	421
		Net Growth	-219	-211	-89	-27

December (Only) Results

MD	GMT Area	CA 1	Dec-20	Dec-21	Dec-22
6	Colorado	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	12	7	31
		Drops	51	43	58
		Net Growth	-37	-35	-23
38	Nebraska	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	6	9	7
		Drops	39	21	29
		Net Growth	-30	-12	-20
15	Wyoming	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	1	16	2
		Drops	30	21	20
		Net Growth	-27	-3	-18
37	Montana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	7	15	5
		Drops	10	18	13
		Net Growth	-3	0	-6
Total		New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	26	47	45
		Drops	130	103	120
		Net Growth	-97	-50	-67

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2020-2021 2nd Qtr	2021-2022 2nd Qtr	2022-2023 2nd Qtr
6	Colorado	New Clubs	0	1	0
		Charter Members	0	40	0
		New Members	31	60	103
		Drops	113	112	97
		Net Growth	-77	6	16
38	Nebraska	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	40	35	39
		Drops	82	84	65
		Net Growth	-38	-48	-24
15	Wyoming	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	11	25	16
		Drops	56	27	25
		Net Growth	-43	1	-2
37	Montana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	36	49	57
		Drops	28	51	47
		Net Growth	11	1	13
Total		New Clubs	0	1	0
		Charter Members	0	40	0
		New Members	118	169	215
		Drops	279	274	234
		Net Growth	-147	-40	3

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022	2022-2023
19	Idaho Washington	New Clubs	0	0	0	0
		Charter Members	6	0	0	0
		New Members	257	0	0	0
		Drops	486	0	0	0
		Net Growth	-160	0	0	0
21	Arizona	New Clubs	0	0	0	0
		Charter Members	0	0	2	6
		New Members	0	0	155	136
		Drops	0	0	255	161
		Net Growth	0	0	-43	6
28	Utah	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	45	10	40	77
		Drops	48	51	60	60
		Net Growth	-1	-40	-12	19
36	California Oregon	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	140	83	0	0
		Drops	252	245	0	0
		Net Growth	-72	-112	0	0
39	Idaho Oregon	New Clubs	0	1	0	1
		Charter Members	2	24	0	32
		New Members	45	21	62	58
		Drops	108	97	103	67
		Net Growth	-57	-40	-39	30
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	51	51
		Drops	0	0	55	99
		Net Growth	0	0	1	-37
49	Alaska	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	0	97	0	0
		Drops	0	186	0	0
		Net Growth	0	-82	0	0
46	California Nevada	New Clubs	0	0	0	1
		Charter Members	0	0	3	28
		New Members	0	0	68	81
		Drops	0	0	107	81
		Net Growth	0	0	-21	38
Total		New Clubs	0	1	0	2
		Charter Members	9	25	5	66
		New Members	487	211	376	403
		Drops	894	579	580	468
		Net Growth	-290	-274	-114	56

December (Only) Results

MD	GMT Area	CA 1	Dec-20	Dec-21	Dec-22
21	Arizona	New Clubs	0	0	0
		Charter Members	0	0	3
		New Members	0	35	10
		Drops	0	122	69
		Net Growth	0	-74	-54
28	Utah	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	1	14	9
		Drops	16	27	15
		Net Growth	-15	-13	-6
36	California Oregon	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	16	0	0
		Drops	57	0	0
		Net Growth	-34	0	0
39	Idaho Oregon	New Clubs	1	0	1
		Charter Members	24	0	29
		New Members	8	8	23
		Drops	57	31	36
		Net Growth	-20	-23	17
40	Arizona New Mexico	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	14	3
		Drops	0	13	37
		Net Growth	0	1	-34
49	Alaska	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	14	0	0
		Drops	55	0	0
		Net Growth	-41	0	0
46	California Nevada	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	8	22
		Drops	0	46	22
		Net Growth	0	-36	2
Total		New Clubs	1	0	1
		Charter Members	24	0	32
		New Members	39	79	67
		Drops	185	239	179
		Net Growth	-110	-145	-75

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2020-2021 2nd Qtr	2021-2022 2nd Qtr	2022-2023 2nd Qtr
21	Arizona	New Clubs	0	0	0
		Charter Members	0	0	3
		New Members	0	69	68
		Drops	0	165	99
		Net Growth	0	-71	-19
28	Utah	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	1	25	28
		Drops	31	31	23
		Net Growth	-30	-2	7
36	California Oregon	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	45	0	0
		Drops	128	0	0
		Net Growth	-66	0	0
39	Idaho Oregon	New Clubs	1	0	1
		Charter Members	24	0	32
		New Members	13	27	43
		Drops	72	58	48
		Net Growth	-27	-30	30
40	Arizona New Mexico	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	38	28
		Drops	0	35	58
		Net Growth	0	8	-26
49	Alaska	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	65	0	0
		Drops	130	0	0
		Net Growth	-62	0	0
46	California Nevada	New Clubs	0	0	1
		Charter Members	0	0	20
		New Members	0	24	34
		Drops	0	56	34
		Net Growth	0	-28	25
Total		New Clubs	1	0	2
		Charter Members	24	0	55
		New Members	124	183	201
		Drops	361	345	262
		Net Growth	-185	-123	17

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022	2022-2023
11	Michigan	New Clubs	1	1	0	0
		Charter Members	33	29	12	6
		New Members	321	301	497	364
		Drops	577	550	604	541
		Net Growth	-173	-181	26	-129
13	Ohio	New Clubs	1	3	0	1
		Charter Members	33	85	6	22
		New Members	318	212	418	330
		Drops	526	625	563	533
		Net Growth	-142	-276	-93	-150
25	Indiana	New Clubs	0	1	0	0
		Charter Members	0	34	5	0
		New Members	326	221	360	286
		Drops	429	538	580	442
		Net Growth	-62	-234	-167	-80
Total		New Clubs	2	5	0	1
		Charter Members	66	148	23	28
		New Members	965	734	1275	980
		Drops	1532	1713	1747	1516
		Net Growth	-377	-691	-234	-359

December (Only) Results

MD	GMT Area	CA 1	Dec-20	Dec-21	Dec-22
11	Michigan	New Clubs	0	0	0
		Charter Members	3	4	0
		New Members	74	62	51
		Drops	184	173	183
		Net Growth	-94	-104	-128
13	Ohio	New Clubs	1	0	0
		Charter Members	27	0	1
		New Members	42	56	57
		Drops	153	136	133
		Net Growth	-65	-73	-69
25	Indiana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	39	32	29
		Drops	197	205	154
		Net Growth	-141	-170	-119
Total		New Clubs	1	0	0
		Charter Members	30	4	1
		New Members	155	150	137
		Drops	534	514	470
		Net Growth	-300	-347	-316

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2020-2021 2nd Qtr	2021-2022 2nd Qtr	2022-2023 2nd Qtr
11	Michigan	New Clubs	1	0	0
		Charter Members	26	6	0
		New Members	185	229	212
		Drops	336	354	347
		Net Growth	-104	-77	-113
13	Ohio	New Clubs	3	0	1
		Charter Members	82	0	22
		New Members	114	215	203
		Drops	423	342	293
		Net Growth	-192	-114	-51
25	Indiana	New Clubs	0	0	0
		Charter Members	2	1	0
		New Members	111	161	120
		Drops	317	367	251
		Net Growth	-178	-197	-120
Total		New Clubs	4	0	1
		Charter Members	110	7	22
		New Members	410	605	535
		Drops	1076	1063	891
		Net Growth	-474	-388	-284

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022	2022-2023
7	Arkansas	New Clubs	0	0	0	0
		Charter Members	32	0	1	2
		New Members	136	53	108	93
		Drops	206	160	218	121
		Net Growth	-24	-96	-88	-12
9	Iowa	New Clubs	0	0	2	0
		Charter Members	2	1	42	0
		New Members	253	178	264	248
		Drops	400	393	432	383
		Net Growth	-124	-185	-85	-108
17	Kansas	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	0	159	218	207
		Drops	0	238	258	212
		Net Growth	0	-67	-18	10
26	Missouri	New Clubs	0	0	0	0
		Charter Members	0	0	1	7
		New Members	270	190	322	260
		Drops	493	371	449	403
		Net Growth	-195	-155	-83	-110
Total		New Clubs	0	0	2	0
		Charter Members	34	1	44	10
		New Members	659	580	912	808
		Drops	1099	1162	1357	1119
		Net Growth	-343	-503	-274	-220

December (Only) Results

MD	GMT Area	CA 1	Dec-20	Dec-21	Dec-22
7	Arkansas	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	10	12	23
		Drops	56	77	36
		Net Growth	-46	-64	-11
9	Iowa	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	26	36	24
		Drops	81	111	104
		Net Growth	-50	-69	-77
17	Kansas	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	33	36	25
		Drops	98	94	59
		Net Growth	-64	-55	-31
26	Missouri	New Clubs	0	0	0
		Charter Members	0	0	3
		New Members	20	33	36
		Drops	127	93	120
		Net Growth	-100	-55	-72
Total		New Clubs	0	0	0
		Charter Members	0	0	4
		New Members	89	117	108
		Drops	362	375	319
		Net Growth	-260	-243	-191

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2020-2021 2nd Qtr	2021-2022 2nd Qtr	2022-2023 2nd Qtr
7	Arkansas	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	23	44	50
		Drops	91	129	56
		Net Growth	-67	-79	-4
9	Iowa	New Clubs	0	1	0
		Charter Members	0	21	0
		New Members	74	113	120
		Drops	208	227	214
		Net Growth	-123	-65	-80
17	Kansas	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	86	134	117
		Drops	144	155	117
		Net Growth	-52	-12	9
26	Missouri	New Clubs	0	0	0
		Charter Members	0	1	5
		New Members	70	151	144
		Drops	213	217	210
		Net Growth	-133	-50	-43
Total		New Clubs	0	1	0
		Charter Members	0	22	6
		New Members	253	442	431
		Drops	656	728	597
		Net Growth	-375	-206	-118

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022	2022-2023
23	Connecticut	New Clubs	1	0	1	1
		Charter Members	31	9	20	35
		New Members	151	118	247	209
		Drops	254	258	263	284
		Net Growth	-62	-108	26	-23
33	Massachusetts	New Clubs	1	1	0	1
		Charter Members	23	27	0	21
		New Members	232	107	247	215
		Drops	325	355	332	386
		Net Growth	-45	-171	-57	-128
44	New Hampshire	New Clubs	0	0	0	0
		Charter Members	1	3	0	3
		New Members	76	86	104	95
		Drops	142	134	118	109
		Net Growth	-53	-36	-13	6
42	Rhode Island	New Clubs	0	0	0	0
		Charter Members	1	3	1	0
		New Members	42	26	14	29
		Drops	50	30	53	63
		Net Growth	-2	1	-33	-25
45	New York Vermont	New Clubs	0	0	0	0
		Charter Members	2	0	0	0
		New Members	41	26	29	21
		Drops	57	50	55	73
		Net Growth	-4	-14	-23	-39
41	Maine	New Clubs	1	0	0	0
		Charter Members	24	2	0	1
		New Members	61	30	74	71
		Drops	95	118	74	123
		Net Growth	-3	-76	9	-34
Total		New Clubs	3	1	1	2
		Charter Members	82	44	21	60
		New Members	603	393	715	640
		Drops	923	945	895	1038
		Net Growth	-169	-404	-91	-243

December (Only) Results

MD	GMT Area	CA 1	Dec-20	Dec-21	Dec-22
23	Connecticut	New Clubs	0	0	0
		Charter Members	1	0	4
		New Members	25	33	27
		Drops	85	59	81
		Net Growth	-57	-22	-48
33	Massachusetts	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	18	57	29
		Drops	56	130	118
		Net Growth	-36	-70	-86
44	New Hampshire	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	24	17	15
		Drops	31	18	41
		Net Growth	-5	-1	-20
42	Rhode Island	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	7	0	4
		Drops	8	29	15
		Net Growth	-1	-28	-11
45	New York Vermont	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	2	6	1
		Drops	8	4	13
		Net Growth	-6	2	-12
41	Maine	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	5	12	20
		Drops	49	10	36
		Net Growth	-42	4	-7
Total		New Clubs	0	0	0
		Charter Members	3	0	5
		New Members	81	125	96
		Drops	237	250	304
		Net Growth	-147	-115	-184

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2020-2021 2nd Qtr	2021-2022 2nd Qtr	2022-2023 2nd Qtr
23	Connecticut	New Clubs	0	1	1
		Charter Members	2	20	32
		New Members	76	131	140
		Drops	138	156	174
		Net Growth	-54	2	7
33	Massachusetts	New Clubs	0	0	0
		Charter Members	2	0	1
		New Members	58	181	147
		Drops	172	204	211
		Net Growth	-86	-10	-50
44	New Hampshire	New Clubs	0	0	0
		Charter Members	3	0	2
		New Members	54	65	69
		Drops	69	58	61
		Net Growth	-8	8	21
42	Rhode Island	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	17	7	15
		Drops	13	35	33
		Net Growth	5	-27	-13
45	New York Vermont	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	12	18	12
		Drops	13	24	39
		Net Growth	-1	-5	-21
41	Maine	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	22	49	44
		Drops	67	49	76
		Net Growth	-40	7	-19
Total		New Clubs	0	1	1
		Charter Members	9	20	35
		New Members	239	451	427
		Drops	472	526	594
		Net Growth	-184	-25	-75

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022	2022-2023
51	Puerto Rico U S Virgin Islands	New Clubs	1	0	0	1
		Charter Members	35	13	7	33
		New Members	121	107	126	117
		Drops	323	221	174	308
		Net Growth	-161	-94	-22	-138
60	Various	New Clubs	0	0	0	0
		Charter Members	0	1	2	3
		New Members	98	178	117	40
		Drops	134	94	164	175
		Net Growth	-23	104	-30	-124
Total		New Clubs	1	0	0	1
		Charter Members	35	14	9	36
		New Members	219	285	243	157
		Drops	457	315	338	483
		Net Growth	-184	10	-52	-262

December (Only) Results

MD	GMT Area	CA 1	Dec-20	Dec-21	Dec-22
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0
		Charter Members	1	0	2
		New Members	58	27	8
		Drops	75	90	146
		Net Growth	-13	-62	-128
60	Various	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	61	20	6
		Drops	34	57	79
		Net Growth	32	-36	-71
Total		New Clubs	0	0	0
		Charter Members	1	1	2
		New Members	119	47	14
		Drops	109	147	225
		Net Growth	19	-98	-199

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2020-2021 2nd Qtr	2021-2022 2nd Qtr	2022-2023 2nd Qtr
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	1
		Charter Members	9	0	26
		New Members	92	79	65
		Drops	141	116	185
		Net Growth	-37	-35	-85
60	Various	New Clubs	0	0	0
		Charter Members	0	1	1
		New Members	136	88	16
		Drops	63	116	112
		Net Growth	79	-22	-89
Total		New Clubs	0	0	1
		Charter Members	9	1	27
		New Members	228	167	81
		Drops	204	232	297
		Net Growth	42	-57	-174

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022	2022-2023
18	Georgia	New Clubs	0	4	2	0
		Charter Members	0	101	45	0
		New Members	185	177	217	172
		Drops	220	289	334	271
		Net Growth	-24	2	-38	-65
31	North Carolina	New Clubs	0	1	0	0
		Charter Members	25	31	7	1
		New Members	186	130	209	196
		Drops	357	310	341	308
		Net Growth	-97	-123	-68	-94
32	South Carolina	New Clubs	0	1	0	1
		Charter Members	1	29	1	26
		New Members	100	108	173	174
		Drops	247	223	200	257
		Net Growth	-131	-68	5	-41
35	Various	New Clubs	0	3	2	5
		Charter Members	16	93	54	124
		New Members	286	376	394	337
		Drops	566	434	612	664
		Net Growth	-125	101	-90	-132
Total		New Clubs	0	9	4	6
		Charter Members	42	254	107	151
		New Members	757	791	993	879
		Drops	1390	1256	1487	1500
		Net Growth	-377	-88	-191	-332

December (Only) Results

MD	GMT Area	CA 1	Dec-20	Dec-21	Dec-22
18	Georgia	New Clubs	3	0	0
		Charter Members	69	0	0
		New Members	39	21	17
		Drops	101	94	111
		Net Growth	11	-71	-93
31	North Carolina	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	30	36	24
		Drops	86	77	90
		Net Growth	-52	-37	-64
32	South Carolina	New Clubs	0	0	1
		Charter Members	0	0	22
		New Members	22	18	28
		Drops	53	31	100
		Net Growth	-29	-11	-48
35	Various	New Clubs	2	0	0
		Charter Members	64	1	4
		New Members	112	83	49
		Drops	187	306	291
		Net Growth	0	-207	-232
Total		New Clubs	5	0	1
		Charter Members	134	1	26
		New Members	203	158	118
		Drops	427	508	592
		Net Growth	-70	-326	-437

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2020-2021 2nd Qtr	2021-2022 2nd Qtr	2022-2023 2nd Qtr
18	Georgia	New Clubs	4	1	0
		Charter Members	98	21	0
		New Members	99	93	83
		Drops	176	146	180
		Net Growth	28	-8	-88
31	North Carolina	New Clubs	1	0	0
		Charter Members	30	0	0
		New Members	62	100	105
		Drops	161	170	181
		Net Growth	-62	-27	-69
32	South Carolina	New Clubs	0	0	1
		Charter Members	5	1	22
		New Members	73	83	94
		Drops	116	84	135
		Net Growth	-33	8	-12
35	Various	New Clubs	2	0	2
		Charter Members	68	2	49
		New Members	183	218	151
		Drops	260	383	443
		Net Growth	22	-133	-223
Total		New Clubs	7	1	3
		Charter Members	201	24	71
		New Members	417	494	433
		Drops	713	783	939
		Net Growth	-45	-160	-392

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022	2022-2023
12	Tennessee	New Clubs	0	1	2	0
		Charter Members	7	27	72	6
		New Members	168	200	253	162
		Drops	324	265	317	328
		Net Growth	-110	-20	27	-138
30	Mississippi	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	83	57	72	67
		Drops	186	109	138	125
		Net Growth	-89	-45	-65	-55
34	Alabama	New Clubs	0	2	0	2
		Charter Members	8	56	5	36
		New Members	125	145	154	161
		Drops	223	213	206	165
		Net Growth	-79	1	-33	37
43	Kentucky	New Clubs	0	0	0	0
		Charter Members	0	0	4	0
		New Members	126	89	170	160
		Drops	242	208	235	183
		Net Growth	-102	-109	-43	6
Total		New Clubs	0	3	2	2
		Charter Members	15	84	81	42
		New Members	502	491	649	550
		Drops	975	795	896	801
		Net Growth	-380	-173	-114	-150

December (Only) Results

MD	GMT Area	CA 1	Dec-20	Dec-21	Dec-22
12	Tennessee	New Clubs	0	1	0
		Charter Members	0	32	0
		New Members	65	10	20
		Drops	75	90	98
		Net Growth	-8	-47	-74
30	Mississippi	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	9	4	0
		Drops	35	14	41
		Net Growth	-25	-10	-41
34	Alabama	New Clubs	1	0	0
		Charter Members	23	0	2
		New Members	43	18	13
		Drops	57	32	44
		Net Growth	12	-12	-29
43	Kentucky	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	24	20	22
		Drops	74	63	23
		Net Growth	-48	-40	2
Total		New Clubs	1	1	0
		Charter Members	23	33	2
		New Members	141	52	55
		Drops	241	199	206
		Net Growth	-69	-109	-142

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2020-2021 2nd Qtr	2021-2022 2nd Qtr	2022-2023 2nd Qtr
12	Tennessee	New Clubs	0	1	0
		Charter Members	0	36	0
		New Members	136	116	100
		Drops	143	181	176
		Net Growth	3	-20	-61
30	Mississippi	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	29	30	34
		Drops	63	37	75
		Net Growth	-32	-6	-40
34	Alabama	New Clubs	1	0	0
		Charter Members	28	0	3
		New Members	110	67	72
		Drops	122	92	98
		Net Growth	22	-20	-20
43	Kentucky	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	52	68	63
		Drops	131	131	74
		Net Growth	-74	-54	-1
Total		New Clubs	1	1	0
		Charter Members	28	37	3
		New Members	327	281	269
		Drops	459	441	423
		Net Growth	-81	-100	-122

MD Wise Analysis

MD	GMT Area	CA 1	2021-2022	2022-2023
19	Idaho Washington	New Clubs	1	0
		Charter Members	22	1
		New Members	324	264
		Drops	424	355
		Net Growth	-27	-48
Total		New Clubs	1	0
		Charter Members	22	1
		New Members	324	264
		Drops	424	355
		Net Growth	-27	-48

December (Only) Results

MD	GMT Area	CA 1	Dec-21	Dec-22
19	Idaho Washington	New Clubs	1	0
		Charter Members	20	0
		New Members	36	22
		Drops	129	66
		Net Growth	-69	-38
Total		New Clubs	1	0
		Charter Members	20	0
		New Members	36	22
		Drops	129	66
		Net Growth	-69	-38

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2021-2022 2nd Qtr	2022-2023 2nd Qtr
19	Idaho Washington	New Clubs	1	0
		Charter Members	20	0
		New Members	169	131
		Drops	263	170
		Net Growth	-55	-23
Total		New Clubs	1	0
		Charter Members	20	0
		New Members	169	131
		Drops	263	170
		Net Growth	-55	-23

MD Wise Analysis

MD	GMT Area	CA 1	2021-2022	2022-2023
N	Maine	New Clubs	0	0
		Charter Members	0	0
		New Members	3	5
		Drops	14	8
		Net Growth	-10	-3
Total		New Clubs	0	0
		Charter Members	0	0
		New Members	3	5
		Drops	14	8
		Net Growth	-10	-3

December (Only) Results

MD	GMT Area	CA 1	Dec-21	Dec-22
N	Maine	New Clubs	0	0
		Charter Members	0	0
		New Members	0	0
		Drops	6	4
		Net Growth	-6	-4
Total		New Clubs	0	0
		Charter Members	0	0
		New Members	0	0
		Drops	6	4
		Net Growth	-6	-4

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2021-2022 2nd Qtr	2022-2023 2nd Qtr
N	Maine	New Clubs	0	0
		Charter Members	0	0
		New Members	0	3
		Drops	6	7
		Net Growth	-6	-4
Total		New Clubs	0	0
		Charter Members	0	0
		New Members	0	3
		Drops	6	7
		Net Growth	-6	-4

